

🕒 Published 10 days ago 📍 Lausanne, Switzerland ⌚ Deadline: December 31, 2025

Start date: February 2026  
Duration: 6 months  
Location: Lausanne (Switzerland)

About the Solar Impulse Foundation

Through its Solar Impulse Efficient Solution Label, the Foundation has identified and assessed more than 1,600 clean innovations: technologies, products, and services that can make a real difference today. These come from startups and corporations across sectors such as energy, mobility, water, construction, waste, agriculture, and the circular economy.

Our mission extends beyond identifying clean and profitable solutions. We work to scale their adoption by activating a broad ecosystem of change-makers, from public institutions and corporates to investors and cities.

We do this by:

- Advocating for Efficiency: Championing and promoting energy efficiency with governments and institutions so it becomes a core pillar of public policy.
- Mobilizing Finance: Attracting and directing public and private capital toward clean, low-carbon innovations.
- Accelerating Market Access: Connecting innovators with economic and public stakeholders through targeted matchmaking activities to facilitate the large-scale deployment of sustainable solutions.
- Raising Awareness: Informing the public, media, and decision-makers about the importance of energy efficiency, flagship projects, and the sustainable solutions already available.

The Role

The Solar Impulse Foundation is a public-interest, non-profit organization. The support enabling the deployment of clean and efficient solutions is provided thanks to partners who act as patrons of the Foundation. The Foundation's initiatives are strengthened through collaboration with its partners, making these relationships key to delivering on its mission. The Partner Relations team maintains and develops these strategic relationships, ensuring that each partner's engagement contributes meaningfully to the Foundation's mission. The team also creates new collaborations and activates initiatives that amplify the impact of clean technologies within our ecosystem.

As a Partnerships & Engagement Intern, you will support this mission by assisting in both the development of new partnerships and the activation of existing ones. You will help coordinate projects, events, and matchmaking activities that connect innovators with public and private stakeholders committed to accelerating the ecological transition.

This internship offers a unique opportunity to work at the crossroads of innovation, sustainability, and strategic partnerships, gaining first-hand experience in relationship management, ecosystem engagement, and project coordination within an internationally recognized non-profit organization.

Main Responsibilities

1. Partnership activation and relationship support
  - Contribute to the delivery of activities and projects agreed with the Foundation's partners, ensuring commitments are met and documented.
  - Assist in preparing meetings, follow-ups, and communication or visibility opportunities that highlight partner engagement.
  - Contribute to concrete partners strategic initiatives such as the Île-de-France experimentation program, the Global Impulse Program, helping coordinate logistics, stakeholders, and communication deliverables.
2. Development of new collaborations and opportunities
  - Identify and research potential partners or organizations aligned with the Foundation's mission. ( note, benchmark, etc)
  - Support the drafting of concept notes, proposals, and outreach materials, and monitor innovation and sustainability trends to inform engagement efforts.
3. Ecosystem engagement and matchmaking
  - Help connect innovators with corporates, investors, and public entities through targeted introductions and events.
  - Track interactions and outcomes that facilitate market access and deployment of sustainable solutions.
4. Research and content development
  - Prepare analyses, partner profiles, and benchmarks to identify potential new partners
  - Contribute to presentations & proposal for internal and external audiences
  - Support communication and visibility activities promoting the Foundation's labeled solutions and impact stories.

Profile Sought

You combine strong analytical skills (research, synthesis, monitoring) with excellent interpersonal abilities (listening, collaboration, and communication). You are eager to contribute to a mission-driven organization and to learn from a diverse network of innovators and partners working toward a cleaner, more efficient world.

We would be happy to meet you if:

- You have a Bachelor/Master degree or equivalent and are motivated by topics such as sustainability, innovation, and business.
- You are curious, proactive, and organized, and enjoy working in a collaborative, dynamic environment.
- You are fluent in French and English, written and spoken.
- You can manage multiple projects and meet deadlines with attention to detail.
- You communicate clearly and confidently with a variety of stakeholders, from startups to large corporates and public institutions.

Why Join Us

- Contribute to the deployment of clean technologies and help accelerate the ecological transition.
- Learn from a dynamic, multidisciplinary team working with innovators, corporates, investors, and public institutions worldwide.
- Gain practical experience in partnership management, ecosystem engagement, and impact-driven project delivery.
- Work in a collaborative, international team committed to advancing practical solutions for sustainability.

How to Apply

If this opportunity interests you and you meet the requirements above, please send your CV and a 1min video introducing you and why you are a great fit for this internship to [pauline.michiels@solarimpulse.com](mailto:pauline.michiels@solarimpulse.com).